IRONBRIDGE
RESOURCES

HIGHER EDUCATION CONSULTING FIRM

- Interim staffing
- Tax training for financial aid professionals
- Network contacts and consultants

Leading with experience

With nearly 200 years of combined experience in the higher education industry, our leadership team includes experts in the areas of executive management, business development, marketing, and sales.

We have a thorough understanding of all student services functions, as well as expertise in most campus-wide enterprise and office-based systems.

HELPING YOUR OFFICE WORK AT PEAK EFFICIENCY

Every Iron Bridge Resources consultant is a seasoned, dedicated higher education professional with an unparalleled commitment to students and a proven track record of success.

WHO IS IRON BRIDGE RESOURCES?

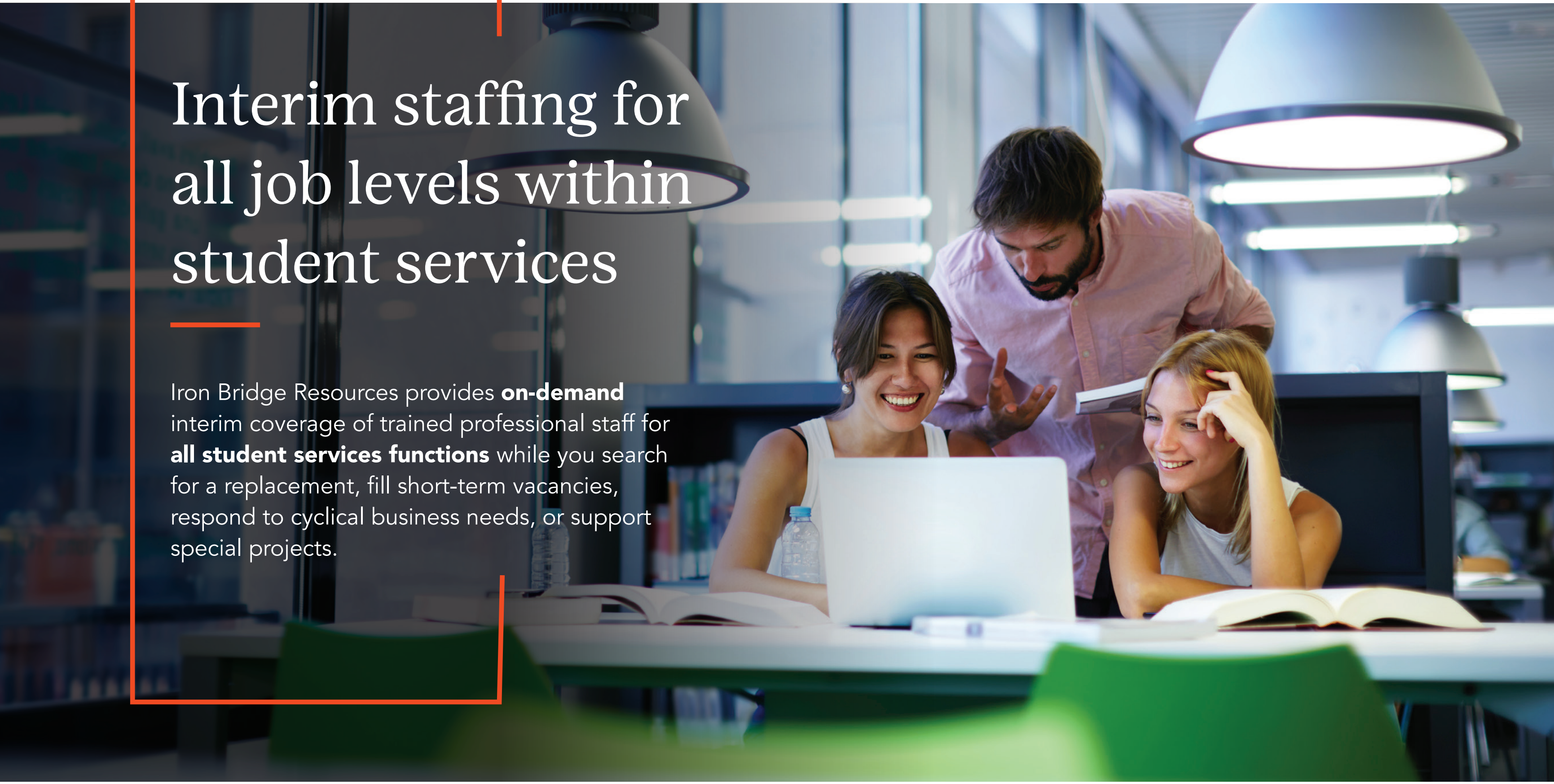
Iron Bridge Resources is a professional, higher education consulting firm. We support a full complement of student services functions, including:

Financial Aid	Bursar/Student Accounts	Registrar	Enrollment Management

WHY CHOOSE IRON BRIDGE RESOURCES?

Matching the right consultant to the right assignment is our greatest strength. We work diligently to ensure a perfect fit because our reputation depends on it.

Before joining the Iron Bridge team, each of our consultant candidates passes a rigorous selection process including a criminal background check. To be an Iron Bridge consultant, candidates must also have a strong work ethic and demonstrate a high level of integrity.



Interim staffing for all job levels within student services

Iron Bridge Resources provides **on-demand** interim coverage of trained professional staff for **all student services functions** while you search for a replacement, fill short-term vacancies, respond to cyclical business needs, or support special projects.

We place specialized, highly trained professional staff at all job levels, within the following functional areas:

Financial Aid	• Support and assist with office operations and delivery of student aid • Provide leadership, supervision, and training to staff • Review applications, perform verification, and calculate awards • Conduct loan certification, origination, and reconciliation functions • Provide debt management and financial literacy counseling • Provide technical expertise and leadership with multi-informational systems and databases
Bursar/ Student Accounts	• Assist with invoices, payments, deposits, refunds, and holds • Perform customer service, communications, and reporting • Assist operations with billing, receivables, and cashier functions • Prepare reports, audits, and fiscal summaries
Registrar	• Process and maintain student records • Handle transcripts, enrollment verification, and graduation plans • Assist with articulation activities, course evaluation, and transfer guidelines • Manage reports and special projects
Enrollment Management	• Assist with accreditation oversight and management • Provide financial aid and admissions operational assessments • Provide recruitment assistance, outreach, and promotion • Assist with preparation and/or response to audits and program reviews

Comprehensive tax training for financial aid professionals

We offer training programs for financial aid professionals in all stages of their careers. Our training can be customized specifically for your institution or state financial aid association, or your staff is welcome to take part in our non-customized group training.

Training is available for all active and upcoming academic years and is aid year specific. We cover all tax related topics that aid professionals need to understand in order to administer Title IV aid or manage their institutional aid processes.

FEDERAL FINANCIAL AID TAX TOPICS – VERIFICATION, CONFLICTING INFORMATION, AND OTHER ISSUES

Our *FM Verification and Conflicting Information* training covers all aspects of the tax code that financial aid administrators need to understand to confidently and competently review applications for federal aid. It is available in three formats: (1) as an all-day, in-person training, (2) as a series of webinars (typically 3-4), or (3) as an on-demand recorded program.

Topics covered include:

- Verification requirements for the aid year
- Who is required to file a tax return?
- Filing status
- and more…

Additional topics may be added to this training track based on guidance from the Department of Education related to FAFSA Simplification and the FUTURE Act.

USING BUSINESS AND REAL ESTATE TAX RETURNS WHEN DETERMINING ELIGIBILITY FOR INSTITUTIONAL FUNDS

If your institution has used business, real estate, or trust tax returns to determine your students' eligibility for institutional funds, or if you're looking to expand the information you use beyond the Federal Methodology for the first time, we can help.

Customized training specific to your institution's needs is available in-person on your campus or via webinar. We can provide training to help your staff develop, administer – and understand – your school's approach to calculating your students' eligibility for institutional funds.

Customized training can include:

- The difference between taxable income and available income
- Depreciation, amortization, and depletion
- Reviewing business tax forms, including Schedules C, E and the K-1s, Forms 1065, 1120-S, and 1120, Forms 4562, 8825, and others
- and more…

For a full list of topics covered, please visit ironbridgeresources.com

TRAINING COSTS AND PROGRAM INFORMATION

If you'd like to arrange training for your staff or for members of your state association, or would like **up-to-date program information and pricing,** please contact our Director of Training, Robert Weinerman.

ROBERT WEINERMAN
Director of Training
robert@ironbridgeresources.com

Iron Bridge Resources
9 Shanandoah Drive
Paxton, MA 01612

ironbridgeresources.com
(508) 459-9880